

Do you think you can sell your business?

*Is there a market? How can you get maximum value?
What are the tax considerations? Get the facts.*



Selling Your Business to others: Marketing, Financing, and the Sale Process

Are you a business owner who wants to exit your business within 10 years? Does your plan for retirement hinge on selling the business? Planning now can make a huge difference in marketability and value.

Join us for a discussion that will cover vital elements of a business sale, including:

- Internal v. External Sales
- What Makes a Business Marketable

- Preparing for a Sale
- Stock v. Asset Sale
- Tax Impacts & Timing
- Marketing and Positioning
- Closing a deal
- Post-sale Considerations

Take the Step

Don't miss this great seminar or its follow-up seminars. Sign up now, and bring a friend!

Oct. 22: Increase the Value of Your Business

Dec. 16: Prepare for the Unexpected

WHEN

Wednesday July 22, 2015
6:30 p.m. to 8:00 p.m.

PRESENTED BY

Michael A. Blanchard,
CPA/ABV of Johnson, Glaze & Co., PC

With

Eric Williams of Codiligent, LLC Business Brokers

LOCATION

Broadway Commons
1300 Broadway St NE, Suite 100
Salem, OR 97301
Mexico Room (304)

RSVP

Katie Martin
by July 17, 2015
katiem@johnsonglaze.com
503.390.7880

ADDITIONAL INFO

Registration is requested so we can plan for coffee, desserts and materials. Please RSVP and let us know how many friends you're bringing along.

CALL US AT 503.390.7880 TO RESERVE A SPOT FOR JULY 22ND AND GET YOUR NAME ON THE LIST FOR FUTURE EVENTS.



PRACTICAL • PROFICIENT • PERSONABLE

Accounting for real people, real business, real life.
Going beyond the tax return year after year.